



Executive Team

Richard N. Gossen, President and Chief Executive Officer

Mr. Gossen is a founder of Aeris Communications and joined the company in 1994 as president and CEO. He has more than 35 years experience in technology industries including semiconductors, computers and telecommunications.

Mr. Gossen has held positions ranging from engineer to CEO, with an extensive background in new product and technology development. He began his career at Texas Instruments, where he served for more than 15 years, last as director of IC chip product development. More recently, Mr. Gossen was vice president of Cypress Semiconductor, where he was responsible for the development of Sun Microsystems' high-performance Sparc processor chip family. He has also served as chairman and CEO of Silicon Design Labs, Inc., and CEO of Mass Memory Technology.

Mr. Gossen is a member of the board of directors and past chairman of The Wireless Foundation, which initiates and oversees philanthropic programs that utilize wireless technology to help American communities. Previously, he served on the board of directors of CTIA's Wireless Data Forum.

Mr. Gossen holds a Bachelor of Science in electrical engineering from Louisiana State University.

Robert Schoenfield, Vice President of Business Development

Mr. Schoenfield, who joined Aeris in 1999, is responsible for all new business development activities and developing new markets.

Mr. Schoenfield has more than 20 years of experience with fast-paced, highly dynamic organizations. Prior to his current role at Aeris, Mr. Schoenfield led the expansion of Aeris into Latin America as president of Aeris South America. In the years preceding his creation of Aeris South America, Mr. Schoenfield was vice president of international development for Tetra Tech, a North American telecommunication infrastructure provider. In this role, Mr. Schoenfield led the strategic initiative of expanding Tetra Tech's business operations globally. Mr. Schoenfield joined Tetra Tech after leading a successful acquisition of Whalen & Company, where he was vice president of marketing and business development, directing the deployment of next-generation wireless networks on behalf of wireless operators. He was also a key member of the senior management team at Nextel Communications during its start-up and early operational phases.

Mr. Schoenfield holds a Bachelor of Arts degree in business administration from San Francisco State University, and a Certificate in Strategic Marketing of Information Technology from Stanford Graduate School of Business.

Chris Purpura, Vice President of Marketing

Mr. Purpura, who joined Aeris in 2007, is responsible for all marketing and product management activities.

Mr. Purpura has more than 15 years experience in Internet, infrastructure software, and VoIP communications companies, both private and public. Most recently Mr. Purpura led new ventures and strategic alliances at Platform Computing, the leading middleware company in enterprise grid middleware. He has also held various senior executive level positions across marketing, product management, strategy, and alliances functions at GoldenGate Software, a leading data transaction middleware vendor; Network Inference, a leading policy engine vendor (acquired by WebMethods); and Aspect Communications, a leading contact center vendor. He also served as director of product management at Oracle where he led the initial market strategy and launch of Oracle's Application Server product division.

Mr. Purpura holds a Bachelor of Arts in political science from the University of California, San Diego.

Mark Cratsenburg, Vice President of Sales

Mr. Cratsenburg, who joined Aeris in 2007, is responsible for all sales activities.

Most recently Mr. Cratsenburg was vice president of market development for Alvarion, a leading WiMAX access company. Prior to Alvarion, he spent seven years with Ericsson where he held various management positions. He served as a member of the management team of the Ericsson CDMA business unit where he functioned as the vice president of Global CDMA Sales. Prior to Ericsson, Mr. Cratsenburg worked for Qualcomm in several global reach roles.

Mr. Cratsenburg earned a Bachelor of Arts degree in business administration at the University of Michigan and a Master's degree in taxation from DePaul University.

Bob Fultz, Vice President of Engineering

Mr. Fultz leads the software, firmware and hardware engineering teams developing new products and services for Aeris.

Mr. Fultz has more than 20 years of experience in a variety of technologies, most recently in wireless data and VoIP. Prior to rejoining Aeris in 2005, Mr. Fultz was vice president of strategic partnerships at GoBeam (acquired by Covad Communications), the leading supplier of VoIP services to mid-sized businesses. From 1998 to 2000, he was director of mobile applications at Aeris. Before joining Aeris in 1998, he held management positions at Trimble Navigation, Novalink Technologies and Independence Technologies (acquired by BEA Systems).

Mr. Fultz has an MBA from Harvard Business School and a Bachelor of Science in computer science and electrical engineering from Washington University in St. Louis, Missouri.

Steven Evans, Vice President of Network Operations

Mr. Evans is responsible for the management of the Network Operations function, including the implementation, operation, maintenance and support of Aeris services.

Prior to Aeris, Mr. Evans was vice president of network operations and carrier relations for Numerex, a \$70M M2M industry player. Prior to Numerex he was vice president and managing principal for CHR Solutions. Mr. Evans also held director positions at Charles Industries and Verizon Communications.

Mr. Evans has a Bachelor of Science in electrical engineering from Rutgers University.

Syed Zaeem Hosain, Chief Technical Officer

Mr. Hosain is responsible for the design, architecture and future direction of Aeris's networks and oversees development programs and technology strategy for the company.

Mr. Hosain joined Aeris in 1996 as vice president of engineering. He has 30 years experience in the semiconductor, computer and telecommunications industries, including product development. Prior to joining Aeris, he held senior engineering and management positions at Analog Devices, Cypress Semiconductor, CAD National and ESS Technology.

Mr. Hosain is a board director and treasurer of the International Forum on ANSI-41 Standards Technology (IFAST). He holds a Bachelor of Science degree in computer science and engineering from the Massachusetts Institute of Technology. Mr. Hosain was a member of the founding executive team of Aeris.

Peter F. Stone, Vice President and General Counsel

Mr. Stone oversees all legal activities for Aeris.

Mr. Stone joined Aeris in 1996 as vice president of business development. He has more than 20 years experience with telecommunications, software and other technology companies. Prior to joining Aeris, he was a partner at Cooley Godward L.L.P., a leading law firm serving technology companies. Mr. Stone has participated in negotiating and structuring a significant number of new company formations, private financings, public offerings, mergers and technology licenses.

Mr. Stone holds a Bachelor of Arts degree in sociology from the University of California at Berkeley, and a juris doctorate from Stanford University. Mr. Stone was a member of the founding executive team of Aeris.